

# fleetfinancialnews



**Call Us On 02890 849777 And Save Money Today**

**Don't Let Vehicles Put A Squeeze On Your Cash!**



In the current economic climate, and with companies preparing for tougher times ahead, more and more companies are under pressure to make their cash go further and reduce costs. When any business is looking for cost reductions or savings, one of the most important areas to consider is your company vehicles. Fleet Financial offer a vast variety of choice, giving you flexibility and control.

## **Why Contract Hire?**

For many businesses regardless of how many vehicles they run, funding options come down to a choice between outright purchase using cash, hire purchase or contract hire. In recent years there has been a significant growth in the latter, which now accounts for over half of new vehicles acquired in the business sector, this trend is set to continue with the introduction of the new written down allowances in 2009. Written down allowances will be reduced to 20% and a lower 10% written down allowance will apply to vehicles with a Co2 above 160g/km.

More businesses are moving away from the ownership route, cash is king and retention of it for other investment opportunities is paramount to any business today. Coupled with the uncertainty and exposure to depreciation or disposal risk which in the current economic climate is leaving most companies with vehicles which are not realising their full written values, thus leaving the company with a loss.

The reality is that many businesses are opting for the more secure route of Contract Hire this allows you to bring new vehicles into your business and achieve the efficiencies and competitive advantage you need without draining cash. Contract hire rentals are fixed for the term and can incorporate the maintenance to help avoid unexpected repair bills.

### **Sale And Lease back – Improve Your Liquidity**

We all agree that maintaining sufficient liquidity is vital and now could be the time to think about freeing up extra capital. With a Sale and Lease back, you can quickly free capital tied up in your vehicles and get the cash back into your company reserves. Fleet Financial can offer to purchase your vehicles and contract hire them back to you for an agreed term. Your business retains full use of the vehicles during the agreed term while having the added security of fixed costs and no depreciation or disposal risk.

### **Talk To Fleet Financial**

We can help you save money on your business vehicles regardless of the economic climate. Talk to us today to find out how we can

- **Help you free up capital**
- **Save on VAT**
- **Remove Depreciation or disposal risk**
- **Provide you with a fixed monthly cost**



Fiat 500 Pop From Only **£31+Vat** per Week



Mazda 6 2.0ds 5dr From Only **£49+VAT** per Week



Mercedes C200cdi SE From Only **£69+VAT** per Week

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On 02890 849777**